A vintage computer monitor with a light-colored frame and a dark screen. The screen displays a quote in green text. Below the monitor is a keyboard with a light-colored base and dark keys.

*“Sensory aid technology will
provide virtual equality to blind
people within the emerging
information society.”*

“The computer has neither preferences nor prejudices. The computer doesn’t care whether the individual is present or whether he is in a remote location accessing the computer over a telephone line. If we make this technology available to blind people, we will have equality of blind and sighted people within the information society.”

***Cover and above from an address by Dr. Lawrence A. Scadden
President of Rehabilitative Technology, to the Lighthouse Women’s
Committee, Annual Meeting, May 4, 1983.***

“The commitment of The Lighthouse in the uses of technology, as in everything else, is to serve the needs of blind and visually impaired people. All research and equipment must be thoroughly accessible to our clients. We must provide the training environment for transferring skills and uses of technological equipment into true life situations.”

Mr. Wesley D. Sprague, Lighthouse Executive Director, 1983.

THE NEW YORK ASSOCIATION FOR THE BLIND

ANNUAL REPORT 1983

REPORT FROM THE PRESIDENT

In the past year The Lighthouse has included many introductions and innovations, but this is hardly new because The Lighthouse is always doing something new. Historically, the Agency has been very responsive to the changing needs of its clients and the exigencies of the times in order to accomplish its primary mission: maximum independence for blind and visually impaired people.

Our responsiveness is readily apparent in the use of new technology. For example, although the full range of accurate statistics is just becoming available for use via our new PERT unit, we already see results. Our increased ability to predict future needs, based on these statistics, is evident in our focus on the issue of aging and low vision. We have also begun research, using new technology, into how aging affects binocular vision and how we can use this information to help low vision patients.

Other research using innovative micro-computer controlled equipment to learn more about contrast perception is being conducted jointly with The Rockefeller University.

Technology also plays a major role in training clients. State-of-the-art word processors are being used to train blind and visually impaired people for jobs; Lighthouse Clerical Skills graduates have competed successfully with fully-sighted job candidates specifically because of their up-to-date training.

The newest inventions are continually being studied by the Low Vision Service to assess their usefulness as aids to enhance residual vision. Once a device has proved its usefulness, the low vision specialists train



Photographer: Michael Paras

Executive Director Wesley G. Stratton and Lighthouse President Charles G. Meyer, Jr.

appropriate clients in its use.

At the same time that we are going forward with technology we are humanizing our approach to rehabilitation training. And we are increasing the emphasis on service delivery in the client's own community. For example, 90 percent of orientation and mobility training is now carried out in clients' homes and neighborhoods. Through the Westchester Lighthouse,

"... State-of-the-art word processors are being used to train blind and visually impaired people for jobs; Lighthouse Clerical Skills graduates have competed successfully with fully-sighted job candidates specifically because of their up-to-date training."

we have established a new Hudson Valley Low Vision Clinic to serve patients in the mid-Hudson area. We have established a full-time program of community services and adult recreation in Staten Island, where last year I called for a definitive review of our status and purpose. As a result, we were able to provide casework and counseling to over 130 people, 284 hours of rehabilitation teaching, and recreation for 47 individuals. In Queens, we have added a residential rehabilitation service for residents of The Queens Lighthouse to help them move more quickly into independent community living.

We also see increasing cooperation between various departments of The Lighthouse to improve services to clients. One of the best examples is the joint effort of the Low Vision Service and the Rehabilitation Education Department to provide quick intervention for people with failing vision who are striving to retain jobs. Cooperation between low vision and mobility specialists and the Child Development Center is also giving our young children

more skills and independence than ever before possible.

It is a continuing source of pride that The Lighthouse has always been exceptionally responsive to the needs of its clients—from the first discovery by the Holt sisters that jobs meant even more than theatre tickets to blind people, to the revolutionary emphasis in the 1950s on using, rather than "conserving," re-

sidual vision. Today's emphasis on increasing independence and community participation, coupled with the incorporation of the latest technological advances, is contemporary evidence of that responsiveness.

Nowhere is our cooperative effort more evident than in the help of volunteers, who outnumber paid staff four to one, not including the volunteer members of the various Boards and Committees. The prodigious efforts of the Women's Committee, the Business Council, and the Special Events Committee result in highly successful fundraisers, including year-round POSH Sale coordination by the Women's Committee. I would like to express my deepest gratitude to all my fellow volunteers, readers, clerical and other workers, Board and Advisory Board members, and all Committee members.

Of special note this year was the twentieth anniversary of our Executive Director, Wesley D. Sprague. During his twenty years with The Lighthouse we have seen a tremendous growth in professionalism and in services, along with the development of a team approach through-

out all our facilities that is second to none in the field of service to blind and visually impaired people. We are indebted to Mr. Sprague for his leadership, and to his excellent staff for their implementation of policies and programs that make The Lighthouse foremost in its field.

Charles G. Meyer, Jr.

Charles G. Meyer, Jr., President

REPORT FROM THE EXECUTIVE DIRECTOR

We cannot overemphasize the farsighted and challenging goals our founders outlined for The Lighthouse back in 1905. The three initial goals—direct service, community education, and applied research—continue to guide and shape all Lighthouse efforts to alleviate the effects of blindness.

On January 2, 1983, a new unit began operation to evaluate our service programs, as well as our research and training. This unit, called Program Planning, Evaluation, Research and Training (PERT), will ensure the development and maintenance of information systems to provide the Agency with valid data. We believe PERT will enhance the quality of our client service programs. It will also enable us to pass along what we learn to organizations concerned with similar groups of clients. PERT has already affiliated with several academic institutions and obtained its first federal funding for a one-year study entitled, "Aging and Low Vision: A New Partnership." This study, the

first of its kind in the country, addresses the needs of individuals over sixty who have visual impairments.

We can readily see from the scope, number, and intensiveness of Lighthouse service programs that this Agency constantly seeks new ways to improve services to each individual. Currently, we are developing meaningful computerized data that reflects true staff performance while signaling trends and pinpointing areas for evaluation and improvement. Our new leaders in key delivery and management areas in Manhattan and Queens have strengthened our ability to use more effectively a multiprofessional team approach in solving problems and better delivering needed services.

“... Our greatest challenge is the impact of five million more people over the age of sixty-five in the United States by 1990. And the fastest growing age group will be those eighty-five and over, many of whom will have visual impairments...”

The statistical summaries for fiscal year 1982-83 provided by all Lighthouse facilities are very impressive. But statistics can never reflect the intangible yet profound impact of better adjusted, rehabilitated, and potentially more productive blind members of society resulting from services received through The Lighthouse.

Despite economic constraints and the necessary reduction of staff through attrition, the management training efforts of the Department of Human Resources have developed a unified, informed core of employees with higher performance standards and greater sensitivity to the concerns of others. Under the department's guidance, more and more supervisors are becoming involved in basic planning to meet the needs of the individual blind person. Involvement engenders vitality. The more who are

involved, the greater the effort of the participants, and, in this instance, the greater the value of the services given by The Lighthouse. We must, of course, continue to initiate measures by which this elusive quality of administrative vitality permeates the entire organization. I believe there is a collective resolve to build upon the excellent base The Lighthouse has provided over the years here in New York City and in all its facilities.

The Lighthouse is clearly *not* a static institution and must always change to meet new challenges and needs. Our greatest challenge is the impact of five million more people over the age of sixty-five in the United States by 1990. And the fastest growing age group of all will be

those eighty-five and over, many of whom will have vision impairments. The needs of this group, as well as the adventitious blind, the multi-impaired blind and those threatened with blindness and severe vision loss while still employed, will require diligent attention and planning.

At the same time we must continue to make today's technology accessible to the blind community and keep blind and visually impaired people competitive with sighted workers. We must enhance cooperative efforts with public and private schools, preschool and after-hours enrichment programs, to improve the varied skills and support programs that blind and visually impaired students require. We must also broaden affiliations with institutions and with industry to provide increased and retained employment for those with severe vision loss.

In essence, we must develop model programs that implement our avowed goal of assisting blind persons to lead fulfilling and meaningful lives.

Before closing this, my last annual report, I want to state how much I have valued the diverse and extensive contributions so many volunteers have made to The Lighthouse. Yes, volunteers are the lifeblood of progressive, meaningful, charitable endeavors, and without volunteers The Lighthouse could not have achieved its level of excellence as we know it today. Volunteers are men and women of all colors, creeds, abilities, cultures, and degrees of affluence, yet each volunteer is a vitally necessary component of the team effort.

Seldom mentioned are the “behind the scenes” work, counsel, and guidance that members of our Board of Directors afford to management, without question, without complaints and with dispatch, with a smile, and in an overall manner and degree of effectiveness that is second to none! I extend, therefore, my sincere and heartfelt appreciation to our Board of Directors, its officers, and to all other volunteers, and to my loyal and hard working management staff and our co-workers, for their cooperation, understanding, and support over the years.



Wesley D. Sprague, Executive Director

PROGRAM PLANNING, EVALUATION, RESEARCH AND TRAINING

Program planning, evaluation, research and training were formally integrated with the establishment of the PERT unit in January, 1983 based on a commitment by the Board of Directors to the full integration of Lighthouse goals of service, education, and research.

PERT is responsible for long-range planning and, through a Program Management Committee, the development of consistent guidelines and evaluative measures for Lighthouse programs and services in all operational units.

Through the Program Operations and Information Analysis Department, reliable data from the Client Information System (CIS) is used to analyze program/service operations as a resource to program planning. 1982-83 was the first full year yielding valid data from the CIS.

The Research Department maintains studies in the areas of basic vision research and evaluative systems. Through funding from the National Eye Institute, basic vision research has begun to provide results that have been shared professionally at such meetings as the Association for Research in Vision and Ophthalmology. Evaluative systems research, funded by the Bruner Foundation, is geared to the development of a Comprehensive Evaluation System (CES), which has as its goal the modeling of all Lighthouse systems to measure both effectiveness and efficiency. Current studies include a consumer satisfaction follow-up survey and a longitudinal case history of The Lighthouse to serve as the basis for future planning.

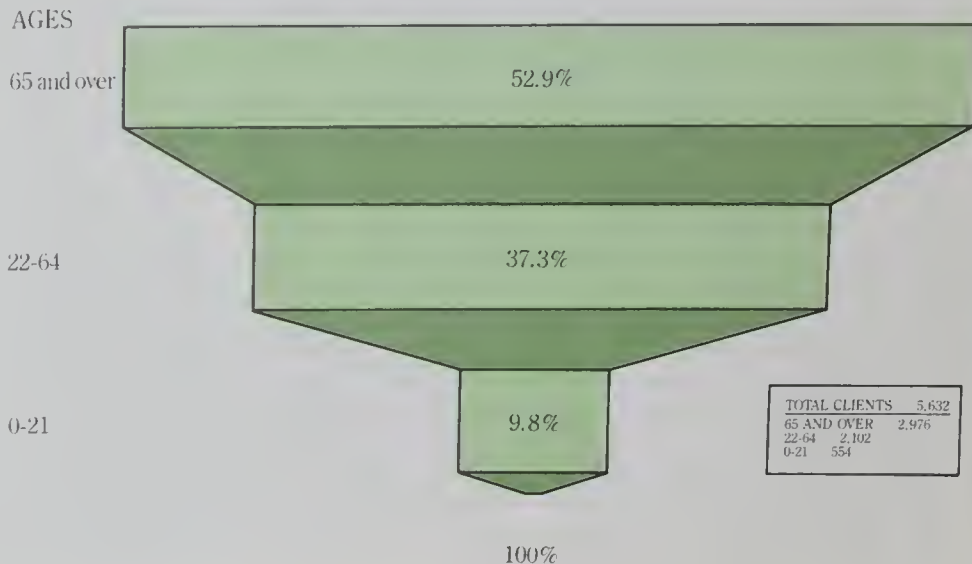
The Training Department develops agencywide approaches to community education, in-service training, and ongoing affiliations with academic institutions. Sharing Lighthouse knowledge and expertise with the professional

community promotes the Lighthouse goal of broadening accessibility to community resources for the blind and visually impaired. The staff of the National Park Service, Creedmore Psychiatric Center, Head Start programs, and various community services for the aging were among those who benefited from the 224 programs conducted in 1982-83 by 107 Lighthouse staff.

The role of PERT, both in its own operational responsibilities and as resource to Lighthouse direct service programs, is best exemplified by the recent award of a major grant to The Lighthouse by the U.S. Administration on Aging of the Department of Health

and Human Services. The grant provides for a national demonstration project, "Aging and Low Vision: A New Partnership." The project, in collaboration with national leadership in ophthalmology, optometry, aging, blindness and visual impairment, will develop a system for education and information dissemination to consumers enabling them to act as their own advocates in seeking eye care. The project is built on the acknowledged leadership of The Lighthouse in low vision clinical service, low vision training and continuing education, and on its research efforts to understand new methods of diagnosing and prescribing for low vision patients.

TOTAL LIGHTHOUSE CLIENT POPULATION BY AGE



HUMAN RESOURCES MANAGEMENT

The Lighthouse places great emphasis on the development, training, maintenance, and evaluation of its employees and volunteers—whether managerial, professional, administrative, clerical, or other support personnel. This emphasis is vital to the organization's health, progress, and to the achievement of its goals and objectives.

For the past three years, the Lighthouse management training workshops have produced a more cohesive team effort and improved

"The Lighthouse has kept pace with the current technological revolution by the training/retraining and development of its most important resource—people."

service and leadership. Training modules, including leadership styles, management-by-objectives, performance measurement, affirmative action guidelines, conflict resolution, budgeting principles, computer literacy, communication skills, and interpersonal relations were presented and resulted in the revision of management processes and policies. The underlying objective for all management training is the improvement of the quality of client services.

The administrative clerical staff also developed and implemented training workshops—clarifying their integral role in support of management's objectives.

During the last year, 1,403 volunteers devoted 66,670 hours in the various Lighthouse facilities acting as readers, recorders, brailists,

guides, sales clerks, typists, research assistants, and many other tasks benefiting clients.

The Lighthouse has kept pace with the current technological revolution by the training, retraining and development of its most important resource—people.

FINANCIAL AND BUSINESS AFFAIRS

The extensive client services offered by The Lighthouse demand cost effective facility operations and maintenance which Financial and Business Affairs provide.

During fiscal 1983, the main memory of the principal computer was doubled (to 1024k), allowing the addition of accounting and fixed asset records to the system. Client information and fundraising had already been included. Word processing equipment was also upgraded. The Display Writer now provides service on heavily edited texts and has the capacity to sort stored lists more effectively.

Proper maintenance continued to receive a high priority. The outside walls of the Manhattan building were inspected for conformance with local laws and were weather and water-proofed where necessary. The central air conditioning system was overhauled and improved to conserve energy. The play roof, used by the children in the Child Development Center, was resurfaced. The auditorium was painted and refurbished with new wall coverings. Also, the well-pump at the vacation center in Waretown, New Jersey, was replaced.

Periodic inspections of all facilities, including the monitoring of energy usage, were conducted.

COMMUNICATIONS AND DEVELOPMENT

The Development Department received \$2,352,401 in general contributions in fiscal 1983. New bequests and gifts added \$5,673,358. Raising these funds required the intensive, coordinated efforts of staff and volunteers. The Development and Communications Committee of the Board works closely with department managers to plan and administer fundraising events that are sponsored by three volunteer committees, the Business Council, the Special Events Committee, and the Women's Committee. These events range from sports activities to art exhibits to the sale of "gently used" designer clothes. The annual POSH Sale, which in 1982-83 generated over \$300,000, is the Agency's fastest growing and most cost effective fundraising event. Rounding out development efforts are an active direct mail

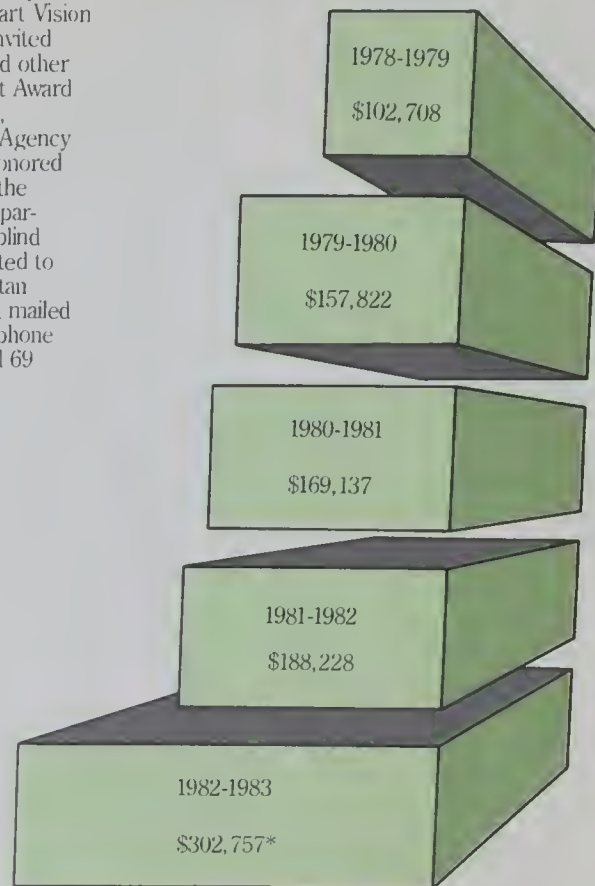
"The Development Department received \$2,352,401 in general contributions in fiscal 1983. New bequests and gifts added \$5,673,358. Raising these funds required the intensive, coordinated efforts of staff and volunteers."

campaign and major gift solicitation (which produce about three-quarters of a million dollars a year), foundation and grant solicitation, and planned or deferred giving.

Closely allied with Development, the Communications Department assists with fundraising and grants writing efforts and

provides information and public education about blindness and visually impaired people. Major publicity campaigns helped to assure the success of some 19 benefits or events. A major public relations event is the annual Pisart Vision Award. On September 23, 1982, 150 invited guests (major donors, professionals and other Lighthouse friends) attended the Pisart Award luncheon presentation. Sir John Wilson, C.B.E., President of the International Agency for the Prevention of Blindness, was honored for his international efforts to alleviate the effects of blindness. Also in fiscal 1983 participatory activities were added to the blind awareness program, which was presented to over 900 school children at the Manhattan Lighthouse. In 1982-83 the department mailed 17,766 brochures, answered 1,834 telephone inquiries and 515 letters, and developed 69 press releases.

GROWTH OF A MAJOR FUNDRAISING EVENT THE LIGHTHOUSE POSH SALE



*Figure represents POSH activities ended June 30, 1983.

LIGHTHOUSE PROGRAM SERVICES

In fiscal 1983, Program Services continued to help clients become as self-reliant and independent in their functioning as possible by building on each client's strengths. The Low Vision/Medical/Psychological, Social Service, Rehabilitation/Education, and Arts and Leisure Education units all worked together to improve the quality and efficiency of services offered to each client.

This collaboration led to innovative programming efforts such as the job retention program. This began as a joint effort of Rehabilitation/Education and Low Vision. Working together, Rehabilitation and Low Vision were extremely successful in helping clients whose jobs were threatened by loss of vision. Often in one day, a client was fitted with an inexpensive, adjustable telescopic device specially designed by Low Vision clinicians, and was able to return to work. All individuals treated were able to retain jobs that would probably have been lost without this immediate and responsive team effort. The same innovative use of telescopes and frames was also applied to children, enabling them to better use their remaining vision.

"Working together, (Vocational) Rehabilitation and Low Vision were extremely successful in helping clients whose jobs were threatened by loss of vision."

Within the Rehabilitation/Education service, the Child Development Center used the orientation and mobility staff in a unique way to provide better services for the preschool population. By working together, the Orientation and Mobility and Child Development Center staffs afforded these youngsters an opportunity to acquire greater independent travel skills.

Social Service has contributed to the inter-service cooperation by working directly with Low Vision to provide a complete team effort. This team approach has been successful in helping clients who are

Social Service staff, offers enhanced services to children receiving Low Vision examinations.

The Lighthouse continues to be a leader in the field of low vision clinical services. Of the 1,607 clients evaluated in the past year, 85 percent have been able to use successfully the optical aids prescribed. Through ongoing seminars and courses, the Low Vision service staff has provided training for over one-half of the low vision practitioners in the United States, and has participated actively in many national and professional organizations, such as The American Academy of Ophthalmology and The American Academy of Optometry.

In the Arts and Leisure Education service, the Music School has had the largest enrollment in its history, with double the number of the preceding year. The Reading Service continues to operate 61 hours a week, 52 weeks a year.

Social Service has developed and implemented a centralized applications unit for all services at the Manhattan Lighthouse. Clients' requests for service can now receive a more timely and efficient response.

Close collaboration between the Staten Island program staff and the Rehabilitation/Education program staff has brought about an increase in referrals from Staten Island to Rehabilitation/Education in Manhattan. More efficient and appropriate services are now provided for those residents. Through the establishment of a full-time program offering community services to the older adult recreation population, we expect to

has emphasized the delivery of service in the client's home and in the community, whenever possible. This approach provides for more realistic training and therefore more effective use of the services offered to clients.

LIGHTHOUSE INDUSTRIES

Lighthouse Industries occupies a unique place in the manufacturing life of Queens. In fiscal year 1982-83 Lighthouse Industries provided meaningful employment for almost 100 visually impaired workers. In fact, ninety percent of the direct labor force is blind or visually impaired. Through adaption and special jiggling of equipment when necessary, these sight-impaired workers are able to perform the same manufacturing tasks as sighted workers.

During the 1982-83 fiscal year, sales increased by \$529,000 over 1981-82 for a total of \$10,269,000, with a gross profit margin of 22.7 percent. The 1983 operating loss (\$138,000) was higher than the previous year's loss of \$52,000, an increase directly attributable to a rise in health insurance costs.

For the second consecutive year, Lighthouse Industries was able to function without any additional operating cash from the Agency. And, improvements in the operation of Lighthouse Industries again permitted an across-the-board wage increase of 6 percent for those who met productivity standards. The average hourly wage for direct labor was \$4.07; actual wages ranged from the federal minimum of \$3.35 to a high of over \$7.00 an hour.

In addition to its primary manufacturing activities, Lighthouse Industries also made a unique contribution through its subcontracting work. This service enabled participating local and national businesses to maintain a stable workforce and still meet production demands at peak times. Subcontracting activities of Lighthouse Industries include: sorting hangers for two large New York department stores, assembling electronics components for a major supplier, and packaging art supplies for a local manufacturer. A major U.S. firm contracts with Lighthouse Industries to mount transparencies for their subway and bus station advertising.

Renovation and structural improvements

were completed at the Lighthouse Industries complex during fiscal 1983. The buildings were weatherproofed to increase energy efficiency and reduce operating costs. New translucent window coverings provide better insulation from outside temperature and noise. They also

“In fiscal year 1982-83 Lighthouse Industries provided meaningful employment for almost 100 visually impaired workers. In fact, ninety percent of the direct labor force is blind or visually impaired.”

increase protection from vandalism and diffuse incoming light reducing glare. Fuel efficiency was greatly improved by the installation of a burner with multifuel capacity, and the addition of a domestic water heating system, eliminating the need to run the larger boilers during the summer. The exterior of the entire complex was also refurbished and modernized.

Production at Lighthouse Industries continued throughout all renovations with minimal disruption.

QUEENS LIGHTHOUSE

The Queens Lighthouse serves as the primary location for the Older Adult Recreation program, a residence and training center for blind adults, a center for community education, a community service and vacation resource center and a community facility.

Over 200 older adults participated weekly in a recreation program offering a wide range of activities from crafts, discussions and physical fitness to outings, consumer education and

"A new rehabilitation program for residents provided additional training and practice in skills that help residents move into more independent community living."

community service. Service projects included making games for a Queens' special education class and toys for children in Morocco.

The program for residents continued to emphasize sports and trips to build skills and self-esteem. Residents participated in borough-wide and state-wide olympics for disabled people. Innovative programs involved clients in sports and community activities while raising funds for The Queens Lighthouse. These included the East Flushing Lions Club's 5-Mile Run and a bowl-a-thon sponsored by a local community college.

A new rehabilitation program for residents provided additional training and practice in skills that help residents move into more independent community living.

The residence provided housing for 65 people during the year. The majority were blind students in Lighthouse programs; some were students at other facilities, such as Baruch's

Computer Center for the Visually Impaired. Among the residents were students from Trinidad, Switzerland, and Japan.

In its two-plus years of existence, the Community Outreach Recreation Program has made presentations to 17,000 people at senior centers, schools, hospitals and similar community organizations. The Consumer Task Force, begun in October, added the resources of 17 visually impaired older adults who accompanied staff on many of these visits. The impact of having peers answer questions from senior citizens has been very positive.

Vacation Services administered the Adult Vacation Center on Barnegat Bay for 232 campers, provided referrals to integrated camps for many Lighthouse clients and coordinated the third annual two-week biking/camping trip around Lake Champlain and into Canada for tandem bikers.

The Queens Lighthouse provided space to the community for meetings and seminars, ranging from driver safety to Alcoholics Anonymous and the Queens Interagency Council on Aging. It was also chosen as the Queens exhibition site for a special Metropolitan Museum of Art travelling exhibit for visually impaired people.

WESTCHESTER LIGHTHOUSE

The Westchester Lighthouse provides regular recreational programs for clients throughout the county, and has always tried to be responsive to the special social, educational, and exercise needs of each individual seeking help.

During the past year many programs were expanded and several new ones were begun.

The Westchester Lighthouse takes particular pride in its education program at Mercy College. Non-credit courses are offered free to consumers in many different subject areas. Enrollment in this program has tripled since its inception in 1979.

One of the most popular new programs is the 'Stay Fit at Home' Program. The agency purchased exercycles that were lent to consumers for home use. Roller skating and ice skating programs were developed in several locations. The instructors at each facility provided instruction after training sessions with Westchester Lighthouse staff.

Other new programs included an equestrian arts program, Atlantic City trips, and the development of swimming classes in various locations throughout the county. Also, clients participated in a Senior Citizens' Weekend Camp for the first time. Many of these new programs were the result of an increased effort to determine what consumers needed and wanted that was not readily available to them.

During 1982-83 the Westchester Lighthouse maintained a full range of services for the blind and visually impaired of Westchester County. The Agency's three social workers planned and coordinated rehabilitative teaching, counseling, mobility and orientation training, recreational, and educational programs as needed for 640 persons.

In addition to providing these basic services, the Westchester Lighthouse developed

new programs and expanded existing specialized services. The preschool vision screening program, which is designed to detect amblyopia and other eye disorders, screened nearly 5,500 children, representing an 85 percent increase over the previous year. Out of this number, 254 children were referred to eye specialists for eye examinations.

Another service that experienced rapid expansion was the Low Vision Clinic at the Westchester County Medical Center in Valhalla. Officially opened in January of 1982 under the direction of Dr. Richard Shuldiner, the clinic rapidly built a three-month waiting list. A second clinic day was added at the beginning of 1982 and the waiting time has been reduced.

Along with Dr. Shuldiner, an optometrist who specializes in low vision, the clinic is staffed by an optician and a secretary. During 1982-83, the staff examined and trained 170 clients—a 52 percent increase over the previous year. Over 80 percent of these were between the ages of 65 and 85. The remaining 20 percent ranged from very young children to age

“Since its origin over 20 years ago, the Westchester Lighthouse has provided programs in a community setting. The new services offered this year are a continuation of this philosophy.”

65. This group often had more complex needs because of the demands made by schools and jobs.

Since its origin over 20 years ago, the Westchester Lighthouse has provided programs in a community setting. The new services offered this year are a continuation of this

philosophy. Westchester Lighthouse programs are integrated, whenever practical, into existing programs for the sighted community.

STATEN ISLAND COMMUNITY SERVICES

The Lighthouse program in Staten Island provides blind and visually impaired residents with a full range of programs and services, including training for employment, travel, home-based rehabilitation, and casework and counseling. Older adults participate in recreational and leisure activities; and low vision ophthalmological and optometric services and community education programs are available to all residents. Referrals are made to appropriate resources when needed.

In 1982, the Staten Island Lighthouse Community Services provided help to 47 persons registered in its recreational program; 284 hours of rehabilitation teaching to 21 individuals; consultation and resource information to 172 community agencies; and casework services and counseling to more than 130 persons. Volunteers contributed 1,652 hours in program activities.

LIGHTHOUSE VOLUNTEERS—VERY SPECIAL PEOPLE

More than 1,000 people each year contribute over 65,000 hours as volunteers at The Lighthouse. Volunteers are a vital part of Lighthouse services and programs.



Divinity student John Lupoli worked two days a week in the Child Development Center to fulfill degree requirements.



Ethel Merman and POSH Chairman Benay Venuta were among the celebrity volunteers assisting customers during the record-breaking 1982 POSH Sale.



At the annual volunteer reception, Charles Maurice received congratulations for over 25 years of volunteer service, as fellow 25-year volunteer Addie Booker looked on.



James Kirkell, a self-employed artist, helped out in the Adult Leisure Education swimming program.

HELPING THE LIGHTHOUSE GROW

The Lighthouse depends heavily on the generosity of the public. Not only does 16.05 percent of its basic support come from contributions, but an annual deficit must also be met by additional legacies and bequests.

When you contribute to The Lighthouse, you get an exceptionally good return on your investment. So do our blind and visually impaired clients. About 85 cents of every dollar goes to provide the essentials: rehabilitative training, low vision care and assistance in purchasing costly low vision aids, a comprehensive nursery school and training program for babies and young children, job retention, training, and placement services, recreation and education classes for all ages, plus transportation or housing for those who would otherwise be unable to use Lighthouse services. The remaining 15 percent of the budget is allocated to administrative, fundraising costs, and public education.

Our needs are great and growing greater. Each year, the percentage of older and handicapped clients increases. This increases the need for specialized services. An exciting technological explosion continues to make new equipment available for training, testing and visual aids. To capitalize on these advances and to keep blind and visually impaired people in the technological mainstream takes money.

Four years ago, our deficit was \$1,987,530 and represented 15.92 percent of the total budget. It has edged up annually until today it is \$3,536,874, or 24.13 percent of the budget. We need your help. An extra donation in the enclosed envelope will be greatly appreciated.

Even more, you can perpetuate your concern for blind and visually impaired people through a legacy or bequest. Substantial gifts can often be made at minimal cost by taking advantage of tax laws covering various types of deferred giving. Because of the complexity of these laws and the varying individual situations,

it is recommended that you consult an attorney and The Lighthouse for details.

The following form can be used to name The Lighthouse as a beneficiary: "I give, devise and bequeath to The New York Association for the Blind (The Lighthouse) at 111 East 59th Street, New York, New York, incorporated under the law of the State of New York, the sum of \$_____."



Stanley Tauber, a math teacher on sabbatical, classified antique eyeglasses for a permanent display.



Make-up consultant Irene Kozlowski applied her artistry to drama students at the Lighthouse Players cast members.

LIGHTHOUSE COSTS OF SERVICES

COST OF SERVICES \$14,655,871

Industrial Workshop
\$4,429,015 30.22%

Other Programs
\$320,714 2.19%

Residence
\$736,393 5.02%

Recreation and
Cultural Activities
\$1,758,162 12.00%

Program Planning, Evaluation,
Research and Training
\$424,993 2.90%

Development—
Fundraising
\$515,510 3.52%

Communications—
Public Education
\$442,716 3.02%

Transportation
\$2,000,000 13.64%

Sheltered Workshop
\$418,196 2.85%

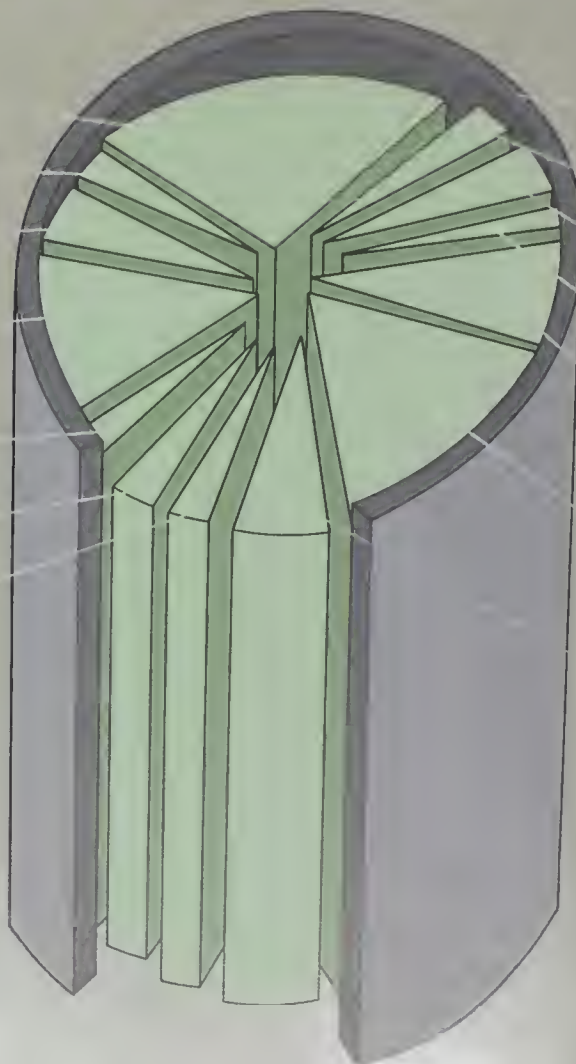
Low Vision Services
\$540,956 3.69%

Medical and Psychological
Services
\$258,860 1.77%

Social Services
\$1,014,156 6.92%

Rehabilitation Center
(including Child
Development Center)
\$2,707,456 18.47%

Administration
\$1,088,744 7.43%



FISCAL YEAR ENDED JUNE 30, 1983.

LIGHTHOUSE SOURCES OF SUPPORT

SUPPORT \$11,118,997*

Sheltered Workshop
Sales-net of material costs
\$45,275 0.31%

Industrial Workshop
Sales-net of material costs
\$4,290,603 29.28%

Income from Investments
\$3,326,947 22.70%

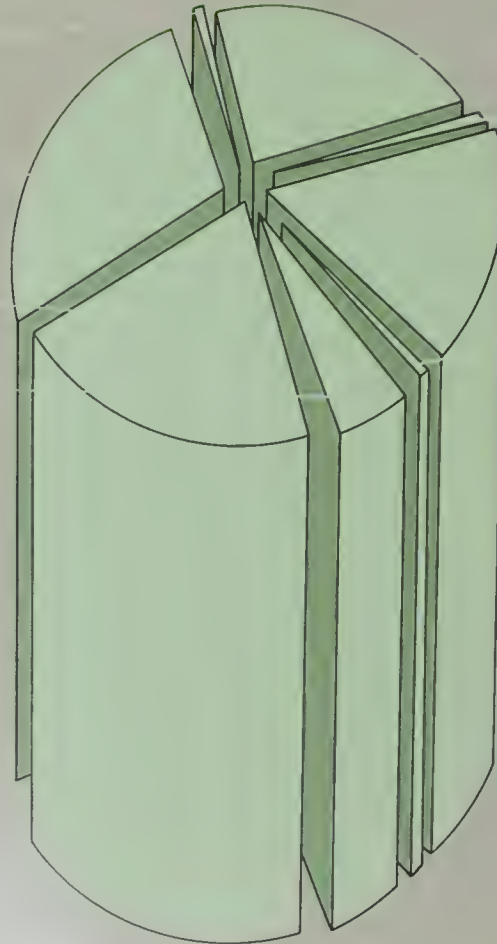
Government Grants
and Fees
\$733,627 5.01%

Deficit
\$3,536,874 24.13%

Residence
\$309,666 2.11%

Contributions
\$2,352,401 16.05%

Miscellaneous
\$60,478 0.41%



*Other than legacies, gifts, and proceeds from the sale of securities and property.

FISCAL YEAR ENDED JUNE 30, 1983.

Ernst & Whinney

153 East 53rd Street
New York, New York 10022
212/888-9100

Board of Directors
The New York Association for the Blind
New York, New York

We have examined the balance sheet of The New York Association for the Blind as of June 30, 1983, and the related statements of costs, support and revenue and changes in fund balances and of functional costs for the year then ended. Our examination was made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We made a similar examination of the financial statements for the preceding year and our report thereon, dated September 22, 1982, expressed an unqualified opinion.

In our opinion, the financial statements referred to above present fairly the financial position of The New York Association for the Blind at June 30, 1983, and the results of its operations and changes in its fund balances for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Ernst & Whinney

New York, New York
September 16, 1983

THE NEW YORK ASSOCIATION FOR THE BLIND

BALANCE SHEET

June 30, 1983 With Comparative Amounts For 1982

CURRENT FUND - UNRESTRICTED

	1983	1982		1983	1982
Cash	\$ 387,805	\$ 158,215	Accounts payable for materials and expenses	\$ 1,156,803	\$ 1,204,978
Accounts receivable, less allowance for doubtful accounts of \$40,000 in 1983 and 1982	1,900,071	2,029,805	Salaries, wages and commissions	510,970	468,029
Inventories—Note B	1,648,207	1,655,255	Deposits of affiliated clubs, etc.	15,706	14,082
Accrued interest and dividends	700,550	595,595	Due to restricted funds	228,038	211,682
Prepaid insurance and other assets	87,826	124,971		1,911,517	1,898,771
	4,724,459	1,563,841	Fund balances:		
Designated by Board of Directors:			Designated by Board of Directors for long-term investments	37,996,871	34,712,333
Cash	21,210	13	Undesignated (including Lighthouse Industries \$2,281,267 and \$2,297,061)	2,812,942	2,665,070
Investments in United States Government and other marketable securities, at cost (approximate quoted market \$48,440,000 and \$34,535,000, respectively)	37,942,871	34,679,530		40,809,813	37,377,403
	32,790	32,790			
Mortgages and sundry	37,996,871	34,712,333			
TOTAL	\$42,721,330	\$39,276,174	TOTAL	\$42,721,330	\$39,276,174

RESTRICTED—SPECIAL PURPOSE

Accrued interest and dividends	\$ 16,133	\$ 13,498	Fund balance	\$ 244,171	\$ 225,180
Due from unrestricted funds	228,038	211,682			
TOTAL	\$ 244,171	\$ 225,180	TOTAL	\$ 244,171	\$ 225,180

PLANT FUNDS

Land	\$ 813,941	\$ 813,941	Fund balance (including Lighthouse Industries \$1,755,477 and \$1,579,161)	\$10,905,210	\$11,041,574
Buildings	14,327,128	13,374,135			
Equipment and furniture and fixtures	3,747,536	3,505,464			
Construction-in-progress	-0-	610,167			
	18,888,605	18,303,707			
Less allowance for depreciation	7,983,395	7,262,133			
TOTAL	\$10,905,210	\$11,041,574	TOTAL	\$10,905,210	\$11,041,574

ENDOWMENT FUNDS

Cash	\$ 15,000	\$ 15,000	Fund balances:		
Unitrusts	26,856	26,856	Principal completely restricted:	\$ 10,000	\$ 10,000
Investments in United States Government and other marketable securities, at cost (approximate quoted market \$15,660,000 and \$10,411,000, respectively)	12,230,173	10,792,491	Income not available for general activities	10,534,399	9,189,302
			Income available for general activities	1,180,247	1,121,353
			Income restricted as to purpose	11,724,646	10,320,655
			Unitrusts	26,856	26,856
			Principal restricted as to purpose	520,521	486,830
			Trust funds not administered by Association (at nominal amounts)	6	6
TOTAL	\$12,272,029	\$10,834,347	TOTAL	\$12,272,029	\$10,834,347

See notes to financial statements

THE NEW YORK FOUNDATION FOR THE BLIND

STATEMENT OF COSTS, SUPPORT AND REVENUE AND CHANGES IN FUND BALANCES

Year ended June 30, 1983 With Comparative Amounts For 1982

CURRENT FUNDS UNRESTRICTED								
	Undesignated	Designated by Board of Directors Long-Term Investments	Total	Restricted Special Purpose	Plant Funds	Endowment Funds	Combined Totals	
							1983	1982
Costs incurred:								
Program services to the blind:								
Rehabilitation	\$ 1,988,233		\$ 1,988,233	\$ 26,132	\$105,398		\$ 2,119,763	\$ 2,310,061
Child development center	560,443		560,443	2,233	25,017		587,693	553,140
Social services	928,040		928,040	10,066	76,050		1,014,156	924,722
Recreation and cultural activities	1,529,563		1,529,563	88,716	139,883		1,758,162	1,635,252
Sheltered workshops	405,990		405,990	10	12,196		418,196	396,161
Residence for the blind	629,436		629,436	25	106,932		736,393	679,541
Low vision services	493,356		493,356	11,062	36,538		540,956	500,220
Medical and psychological services	246,487		246,487	93	12,280		258,860	218,780
Other programs	302,875		302,875		17,839		320,714	311,967
Lighthouse Industries—Note E:								
Salaries and other payroll costs	3,261,024		3,261,024					
Other expenses	1,047,202		1,047,202		120,789		3,381,813	3,019,181
	<u>11,392,649</u>		<u>11,392,649</u>	<u>138,337</u>	<u>652,922</u>		<u>12,183,908</u>	<u>11,652,627</u>
Program, Planning, Education, Research and Training	268,819		268,819	135,014	21,160		424,993	234,130
Supporting services:								
Development—fund raising	485,402		485,402	5,920	24,188		515,510	528,513
Public education	395,355		395,355	34,546	12,815		442,716	400,106
Administrative and general	973,935	\$ 16,417	1,020,352	37,600	30,792		1,088,714	981,576
Total	<u>1,854,692</u>	<u>46,417</u>	<u>1,901,109</u>	<u>78,066</u>	<u>67,795</u>		<u>2,046,970</u>	<u>1,910,195</u>
TOTAL COSTS	<u>13,516,160</u>	<u>46,417</u>	<u>13,562,577</u>	<u>351,417</u>	<u>741,877</u>		<u>14,655,871</u>	<u>13,796,952</u>
Support and revenue:								
Contributions:								
General public	1,034,945		1,034,945	192,833			1,227,778	1,226,782
Special benefit events, net—Note C	506,634		506,634				506,634	372,590
Greater New York Fund	207,451		207,451				207,451	278,119
Trusts and estates	403,598		403,598	6,940			410,538	422,932
Total	<u>2,152,628</u>		<u>2,152,628</u>	<u>199,773</u>			<u>2,352,401</u>	<u>2,300,423</u>

CURRENT FUNDS
UNRESTRICTED

	Undesignated	Designated by Board of Directors Long-Term Investments	Total	Restricted Special Purpose	Plant Funds	Endowment Funds	Combined Totals	
							1983	1982
Support and revenue cont.								
Other sources:								
Lighthouse Industries net sales and other income of \$10,309,157 and \$9,778,400, less cost of materials sold—Notes A and E	4,290,603		4,290,603				4,290,603	4,038,155
Government grants (\$164,429) and fees	574,355		574,355	140,180	19,092		733,627	688,658
Sheltered workshops net sales of \$74,058 and \$67,858, less cost of materials sold	45,275		45,275				45,275	57,761
Board and lodging—residence	309,666		309,666				309,666	285,665
Investment income, less custodian fees of \$65,515 and \$70,410	3,249,322		3,249,322	77,625			3,326,947	4,045,372
Miscellaneous	55,166		55,166	5,312			60,478	69,346
	<u>8,524,387</u>		<u>8,524,387</u>	<u>223,117</u>	<u>19,092</u>		<u>8,766,596</u>	<u>9,184,957</u>
TOTAL SUPPORT AND REVENUE OTHER THAN LEGACIES AND NET GAIN (LOSS) ON SALE OF SECURITIES AND PROPERTY	<u>10,677,015</u>		<u>10,677,015</u>	<u>422,890</u>	<u>19,092</u>		<u>11,118,997</u>	<u>11,485,380</u>
(Deficiency) excess of support other than legacies and net gain (loss) on sale of securities and property over costs	(2,839,145)	(46,417)	(2,885,562)	71,473	(722,785)		(3,536,874)	(2,311,572)
Legacies and gifts		5,577,194	5,577,194			\$ 96,164	5,673,358	2,144,148
Net gain on sale of securities ((\$2,616,235) and (\$418,563)) and property		1,979,177	1,979,177			637,058	2,616,235	(413,063)
Excess (deficiency) of support and revenue over costs	(2,839,145)	7,509,954	4,670,809	71,473	(722,785)	733,222	4,752,719	(580,487)
Other changes in fund balances:								
Transfers of property and equipment acquisitions to Plant funds	(260,590)	(287,900)	(548,490)	(37,931)	586,421			
Transfers for operations	3,234,880	(3,233,056)	1,824	(1,824)				
Other transfers—net	12,727	(704,460)	(691,733)	(12,727)		704,460		
Fund balances, beginning of year	2,665,070	34,712,333	37,377,403	225,180	11,041,574	10,834,347	59,478,504	60,058,991
FUND BALANCES, END OF YEAR	\$ 2,812,942	\$37,996,871	\$40,809,813	\$244,171	\$10,905,210	\$12,272,029	\$64,231,223	\$59,478,504

See notes to financial

STATEMENT OF FUNCTIONAL COSTS

Year Ended June 30, 1983 With Comparative
Amounts For 1982

Description	Program Services to the Blind							
	Rehabilitation	Child Development Center	Social Services	Recreation and Cultural Activities	Sheltered Workshops	Residence for the Blind	Low Vision Services	Medical And Psychological Services
Salaries (including Blind \$1,414,539 and \$1,362,176)	\$1,244,137	\$269,256	\$ 619,271	\$ 897,894	\$229,401	\$336,423	\$247,358	\$147,827
Occupational payments	520				53,135			
Employee insurance	111,097	23,727	54,509	75,636	19,518	29,360	21,550	13,154
Payroll taxes	84,445	18,139	41,657	62,023	15,397	22,445	16,474	10,055
Retirement plan	109,563	23,535	54,054	75,010	19,977	29,126	21,377	13,048
Supplemental retirement payments	13,865	1,794	3,904	4,129	2,560	2,944	1,354	1,158
Termination pay	2,756	698	1,052	1,968	177	593	523	386
Workers' compensation and disability insurance	16,502	3,546	8,138	18,983	3,009	4,389	3,221	1,967
Commissions								
Board and lodging--other organizations			599	7,598				
Cleaning and janitorial services	70,214	20,753	16,217	32,905	1,356	1,882	13,664	5,970
Convention, professional meetings and travel expense	2,166	481	790	1,411	758	282	5,284	278
Dues and subscriptions	1,160	197	383	1,554	33	88	226	210
Equipment rentals and service contracts	45,747	7,580	34,470	26,322	2,530	12,370	13,564	4,804
Food and refreshments	2,423	13,150	313	28,760	543	40,300	232	115
Grants	2,428	233	6,517	3,745		25	331	273
Insurance	6,883	2,813	3,577	11,658	1,804	13,693	2,195	578
Light, heat and power	99,924	27,913	27,374	103,218	7,368	95,620	18,769	8,453
Postage and shipping charges	1,648	345	1,222	2,850	44	96	1,813	202
Printing, photographs, etc.	5,052	1,240	2,352	5,137	490	27	3,222	598
Professional services	14,384	43,822	3,227	11,494	324	1,413	89,040	23,457
Promotion, etc.								
Rent and occupancy costs		438		4,679	21,813	270	190	
Repairs and maintenance	71,294	20,380	17,368	54,237	2,325	8,915	13,868	5,954
Stationery and minor equipment	35,928	9,598	11,096	50,925	4,192	18,111	13,534	4,402
Sundry--net	7,129	2,665	3,649	20,714	502	8,410	9,279	714
Telephone	13,729	2,511	7,865	10,137	1,551	1,797	6,922	2,708
Transportation	37,910	65,629	17,453	103,497	15,920	850	412	259
Tuition and scholarships	13,461	2,233	1,949	1,795	1,273	32	16	10
TOTAL COSTS BEFORE DEPRECIATION	2,014,365	562,676	938,106	1,618,279	406,000	629,461	504,418	246,580
Depreciation on building and equipment--Note A	105,398	25,017	76,050	139,883	12,196	106,932	36,538	12,280
TOTAL COSTS	\$2,119,763	\$587,693	\$1,014,156	\$1,758,162	\$418,196	\$736,393	\$540,956	\$258,860

See notes to financial statements.

Other Programs	Lighthouse Industries	Total	Program Planning, Education, Research & Training	Fund Raising	Supporting Services		Total	Total Costs	
					Public Education	Administrative and General		1983	1982
\$177,198	\$1,855,898	\$ 6,024,663	\$243,856	\$157,496	\$203,177	\$ 630,666	\$ 991,339	\$ 7,259,858	\$ 6,849,669
		53,655					—	53,655	55,288
15,764	295,094	659,409	21,154	18,126	14,190	55,266	87,582	768,145	610,626
12,050	168,699	451,384	16,172	13,858	10,848	42,245	66,951	534,507	484,642
15,634	200,925	562,249	20,982	17,978	14,075	54,811	86,864	670,095	611,390
2,990	28,157	62,855	476	2,301	851	2,280	5,432	68,763	64,053
305		8,458	525	458	373	802	1,633	10,616	7,021
2,354	33,135	95,244	3,163	2,708	2,120	8,265	13,093	111,500	124,461
	679,116	679,116						679,116	645,461
		8,197						8,197	7,906
11,021	11,258	185,240	11,168	15,520	8,253	22,116	45,889	242,297	220,620
410	22,457	34,317	5,949	435	415	3,042	3,892	44,158	41,418
134	10,475	14,460	1,459	1,074	1,324	10,266	12,664	28,583	24,627
6,503	121,085	274,975	8,348	26,310	7,647	14,788	48,745	332,068	323,204
2,715	—	88,551	125	1,579	144	318	2,041	90,717	122,415
359		13,911						13,911	13,297
1,308	32,197	76,706	6,245	2,041	924	8,052	11,017	93,968	99,163
15,301	210,883	614,823	9,853	21,511	11,725	30,632	63,868	688,544	723,544
1,811	349,558	359,589	424	77,771	17,687	5,118	100,576	460,589	424,037
547		18,665	4,297	25,118	66,666	4,567	96,351	119,313	118,907
835	24,572	212,568	25,827	7,365	4,510	104,905	116,780	355,175	378,904
	68,974	68,974		43,413			43,413	112,387	39,145
1,250	9,298	37,938		5,235		807	6,042	43,980	36,711
10,858	89,214	294,413	12,090	15,134	8,608	22,771	46,513	353,016	284,142
13,539	67,342	228,667	5,860	28,766	50,210	17,554	96,530	331,057	306,518
2,288	832	56,182	2,085	1,962	1,211	10,155	13,328	71,595	66,659
5,068	29,057	81,345	3,025	4,953	4,221	7,587	16,761	101,131	88,909
1,806		243,736	331	207	376	938	1,521	245,588	318,442
827		20,696	419	3	346	1	350	21,465	18,505
302,875	4,308,226	11,530,986	403,833	491,322	429,901	1,057,952	1,979,175	13,913,994	13,109,684
17,839	120,789	652,922	21,160	24,188	12,815	30,792	67,795	741,877	687,268
\$320,714	\$4,429,015	\$12,183,908	\$424,993	\$515,510	\$442,716	\$1,088,744	\$2,046,970	\$14,655,871	\$13,796,952

THE NEW YORK ASSOCIATION FOR THE BLIND

NOTES TO FINANCIAL STATEMENTS

NOTE A—SIGNIFICANT ACCOUNTING POLICIES

The Association's accounting policies and financial statement presentation are generally in accordance with the Industry Audit Guide published by the American Institute of Certified Public Accountants, entitled "Audits of Voluntary Health and Welfare Organizations." The significant accounting policies of the Association are as follows:

Property and equipment are carried on the basis of cost. Depreciation is computed using the straight-line method over estimated service lives.

Dividends and interest are reflected in income when earned.

Donated marketable securities, materials, properties and equipment are reflected as contributions at their estimated fair value on date of receipt. No amounts have been reflected in the accompanying financial statements for donated services inasmuch as no objective basis is available to measure the value of such services.

Inventories are stated primarily at the lower of cost (first-in, first-out method) or market.

Amounts for 1982 are included for comparative purposes only.

NOTE B—INVENTORIES

The amounts for inventories comprised:

	June 30	
	1983	1982
Finished products	\$1,075,283	\$1,040,952
Materials and supplies	572,924	614,303
	<u>\$1,648,207</u>	<u>\$1,655,255</u>

NOTE C—SPECIAL BENEFIT EVENTS

The Association sponsors various fund raising events to support its activities and to educate the public about blindness. The following is a summary, by location, of events held in the United States during June 30, 1983 and 1982:

Gross Receipts	1983	1982
Manhattan	\$592,887	\$110,850
Queens	14,318	9,749
Westchester	68,780	72,890
	<u>\$675,985</u>	<u>\$493,189</u>
Expenditures	1983	1982
Manhattan	\$144,587	\$ 96,270
Queens	1,641	4,194
Westchester	20,123	20,135
	<u>\$169,351</u>	<u>\$120,599</u>
Net Proceeds	1983	1982
Manhattan	\$448,300	\$314,580
Queens	9,677	5,555
Westchester	48,657	52,755
	<u>\$506,634</u>	<u>\$372,890</u>

NOTE D—RETIREMENT PLAN

The Association has a noncontributory retirement plan (the "Plan") covering eligible employees. Pension expense related to the Plan, including amortization of prior service liability over a period of 30 years, was approximately \$670,000 and \$611,000 in 1983 and 1982, respectively. The Association's policy is to fund pension cost accrued.

Accumulated benefit information, as estimated by consulting actuaries, and net assets for the Association's retirement plan as of April 1, 1983 (the date of the latest actuarial valuation) were as follows:

Actuarial present value of accumulated plan benefits:	
Vested	\$ 8,580,101
Non-vested	444,195
	<u>\$ 9,024,296</u>
Net assets available for benefits	\$10,414,475

The assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 6 percent.

The Association also pays supplemental pension approximately 64 retired employees. This obligation has not been funded. The amounts of such supplemental payments were approximately \$68,800 in 1983 and \$64,100 in 1982.

NOTE E—LIGHTHOUSE INDUSTRIES

Condensed comparative financial information of Lighthouse Industries follows:

	June 30	
	1983	1982
CURRENT ASSETS		
Cash	\$ 102,695	\$ 49,655
Accounts receivable, less allowance for doubtful accounts of \$40,000 in 1983 and 1982	1,397,589	1,465,108
Inventories—Note A	1,631,861	1,635,526
Prepaid expenses	<u>34,742</u>	<u>34,635</u>
TOTAL CURRENT ASSETS	<u>3,166,887</u>	<u>3,184,924</u>

PROPERTY, PLANT AND EQUIPMENT—at cost (\$3,070,903 and \$2,770,732, respectively) less allowance for depreciation—Note A

	<u>1,755,477</u>	<u>1,579,161</u>
	<u>\$4,922,364</u>	<u>\$4,764,065</u>

CURRENT LIABILITIES—accounts payable and accrued expenses

	\$ 885,620	\$ 887,863
FUND BALANCES —including Plant Fund of \$1,755,477 and \$1,579,161	<u>1,036,744</u>	<u>3,876,222</u>
	<u>\$4,922,364</u>	<u>\$4,764,085</u>

	Year Ended June 30	
	1983	1982
Net sales	\$10,268,766	\$9,740,435
Cost of materials sold and general expenses	<u>8,884,279</u>	<u>8,433,245</u>
	1,384,487	1,307,190
Selling expenses	<u>1,563,290</u>	<u>1,397,480</u>
	(178,803)	(90,290)
Other income—net	<u>40,391</u>	<u>37,965</u>
NET LOSS	<u>\$ (138,412)</u>	<u>\$ (52,325)</u>

LEGACIES AND GIFTS

Seraphin Albisser
Margaret B. Allen
Mary Allen
Josephine Countess Annesley
Jane Gilbert Baldwin
Elizabeth Darden Barney
Madeline Barta
Sophia Bartosek
Isabel R. Battista
Joseph Beiner
Agnes M. Bennett
Natalia Brannetti
Henrietta B. Burns
Edith L. Byrne
John B. Canale
Margaret L. Clarke
Vita Cleveland
Stella R. Connelly
Anna H. Davidson
Mary Del Rio
Rose De Rose
Varnum De Rose Trust
Zilph P. Devereux
Donald J. Dickens
Benjamin Distler
Charles A. Drewes
Duncan L. Edwards
Eve Gincher Egerton
Dorothy C. Ficken
Francis J. Fitzpatrick
Rose P. Fleischner
Aimee G. Fleming
Charles B. Frasca
Marie B. Fuhrer
Sonia Gore
Fred Graff
Mary Green
Walter M. Gross
Marjorie Grossman
Sigsbie Gutter

Richard P. Hammond
Evelyn A. Hanley
Leslie H. Head
Emalie P. Heckard
Clara E. Herold
Margaret M. Hewes
Joseph Horowitz
Ethel C. Iseli
Abraham Jacobs
Anthony Kimbel
Louis Koslow
Bernard Landau
Tessie Lenz
Sylvia Levitt
Dorothy Lind
Anne Lounz
Virginia Ruth Lutz
Helen McCluskey
Hazel V. McManus
Susie C. McMaster
Lena Macaulay
Sylvia Mier
Shirley L. Marshak
Margaretha C. Matches
Regina Yamaikova Matthews
Joseph Monaco
Louise Helen Mueller
Jessie M. Nauss
Olga E. Neu
Jean S. H. Newell
Marion O'Brien
Anna N. Oesterreicher
Adelaide Osmun
Thomas P. Oussani
Joseph Phelan
Elizabeth Reeth
Marian Howells Robertson
Tracy Rothfeld
Nelson B. Sackett
Marion Schaffer
Lou Scharf
Ilya Scheinker

Simon Schragar
Zula F. Shaner
Lillian Seigel
Sadie Silberfarb
Edward F. Skinner
Joseph Slone
Lucile Martin Smutny
Julie A. Spies
Sylvia W. Stark
Elsa A. Stiefel
Dorothy Stone
E. Willis Stratton
Alice Stroh
Florence J. Sutherland
Erna Tallarico
Frances Taussig
Mary A. Tilley
Josephine Trovato
Fritz Von Der Wehd
Carl Otto von Kienbusch
Alfred G. Wagner
Helen S. Wald
Vera Waterman
Harry Waxman
Ethel Wellman
Gertrude B. White

*\$500 or more

For the Year Ended June 30, 1983

MAJOR CONTRIBUTORS

Mrs. Joseph F. Abbott
 AFGO Engineering Corporation
 Douglas H. Alexander
 Mr. and Mrs. Charles Allen, Jr.
 Frances Allen Foundation
 Arthur G. Altschul
 American Broadcasting Company, Inc.
 American International Group, Inc.
 American Optical Corporation
 Amsterdam-Rotterdam Bank, N.V.
 Mrs. David Anderson
 M. L. Annenberg Foundation
 Arc Electrical Construction Company, Inc.
 Arc Plumbing and Heating Corporation
 Mr. and Mrs. Roone Arledge
 Lee D. Arning
 A & S Foundation, Inc.
 Ashforth Properties, Inc.
 Ashland Technology, Inc.
 Dr. and Mrs. Sherrell J. Aston
 Atlantic & Great Lakes Steamship Corporation
 Atlas Hardware Company, Inc.
 Mrs. Whitney B. Atwood
 Mr. and Mrs. Edward B. Austin
 Avnet, Inc.
 Mrs. Louly Baer
 Mr. and Mrs. George F. Baker, III
 Barker Welfare Foundation
 The Barkey Foundation
 Mr. and Mrs. Bernard Barrow
 Louis D. Beaumont Foundation
 Joel I. Beeler
 Robert A. Belfer
 Morris S. & Florence H. Bender Foundation, Inc.
 Mr. and Mrs. George E. Bennette
 Mrs. F. Henry Berlin
 Mrs. Hans Bernstorff
 Nancy H. Biddle
 The Siegfried & Josephine Bieber Foundation
 Mrs. Harry Payne Bingham
 Leonard G. Bisco

Ira Black
 Estate of Margaret Blackford
 Adele & Leonard Block Foundation
 Bloomingdale's
 Mrs. Louise B. Blue
 Mr. and Mrs. Dixon Boardman
 Judy Bond, Inc.
 Bertram F. Bonner
 Malcolm Bonyng
 The Albert C. Bostwick Foundation
 Nicholas J. Bouras, Inc. of New York
 Floyd E. Brandow
 Marion I. Breen
 Brenner Foundation, Inc.
 Brooklyn Union Gas Company
 Bruner Foundation, Inc.
 Mrs. John F. C. Bryce
 Jon H. Burgin
 Mrs. and Mrs. James F. Cagney
 The Harry Cahn Foundation
 Dr. and Mrs. Rolla D. Campbell, Jr.
 Mrs. Nancy Capasso
 Carrier Corporation
 Mrs. Clark Case
 Castleton Hill Moravian Church
 Central Business Men's Club, Inc.
 Chemical Bank
 Mrs. Frederick R. Childs
 Mrs. Giotta Ciampi
 Liz Claiborne, Inc.
 Mrs. Margaretta Clulow
 Mr. and Mrs. Hugh V. Cochrane
 Mr. and Mrs. S. Cohen
 Mrs. Irene H. Cohn
 L. K. Comstock & Company, Inc.
 Consolidated Edison Company of New York, Inc.
 Mrs. Frederick C. Cowan
 Herbert J. Coyne
 Ronald M. Craigmyle
 Thomas Crimmins Contracting Company
 Mrs. Howard S. Cullman
 Joseph F. Cullman, III
 Donald A. Curtis

Mr. and Mrs. Richard Dammann
 Arthur D. Dana, Jr.
 Charles A. Dana Foundation, Inc.
 Maxwell Dane
 Mr. and Mrs. Frederic Arnold Daum
 Eli Whitney Debevoise
 Mrs. Elizabeth De Cuevas
 Harry De Jur Foundation, Inc.
 Margarita Victoria Delacorte Foundation
 Juan J. De Lara & Jonne Low De Lara Foundation
 Ambassador and Mrs. Enrique Del Rosario
 Marie G. Dennett Foundation
 Mr. and Mrs. Vincent De Roulet
 Mrs. Charles Dewey, Jr.
 Dextra Baldwin McGonagle Foundation
 Mrs. William C. Dickerman
 Honorable and Mrs. Anthony G. Di Falco
 Charles E. Dillman
 Mr. and Mrs. Edward R. Downe, Jr.
 Drake Bakeries
 Drake Beam Morin, Inc.
 Mr. and Mrs. Benjamin Duhl
 The Caleb C. & Julia W. Dula Educational
 and Charitable Foundation
 Meter S. Dweck
 Eastern Acoustics Corporation
 E.C.S. Associates
 The E. D. Foundation
 Albert N. Eisenberg
 John R. Elliott
 Blanche T. Enders Charitable Trust
 Mrs. Charles W. Englehard, Jr.
 Mr. and Mrs. James P. Erdman
 The Ettinger Foundation
 Mrs. George A. Eyer, Jr.
 Mrs. Maria F. Falatieu
 J. T. Falk & Company, Inc.
 Sara Farkas
 Mr. and Mrs. Peter Faucetta
 Feldman Lumber
 Mrs. Ruth Feldon
 Fireman's Fund Insurance Company
 Fischbach & Moore, Inc.

*\$500 or more

Flushing Rotary Charitable Trust
 Mrs. Joan Forman
 Fox & Fowle Architects, P.C.
 Mr. and Mrs. Clarence W. Freeman, Jr.
 Samuel French, Inc.
 The Helen Clay Frick Foundation
 The Fried Foundation, Inc.
 Lily Palmer Fry Memorial Trust
 Gyo Fujikawa
 George A. Fuller Company
 Mrs. J. Gaiss
 General Foods
 Gem Steel
 Mrs. Thayer Gilpatric
 The Bernard F. & Alva B. Gimbel Foundation
 The Gimbel-Saks Trust Fund
 Norma Gootkin
 The Gordon Fund
 Grace Foundation, Inc.
 Grand Street Boys' Foundation
 James B. Grant
 David J. Greene Foundation, Inc.
 Charles & Estelle Greenebaum Foundation, Inc.
 Greenpoint Knights, 94th Precinct
 The Irvin Greif Foundation, Inc.
 Mr. and Mrs. Edward Gropper
 Mr. and Mrs. David E. Gross
 The Grumman Corporation
 Grumman Retiree Club
 Mrs. Emma Gustavson
 Stella & Charles Guttman Foundation, Inc.
 Carol H. Haber
 Hamilton Hadden, Jr.
 J. C. David Hadden
 Hale, Grant, Meyerson, O'Brien & McCormick
 Evelyn A. Jaffe Hall Charitable Trust
 Mrs. Carol H. Hallingby
 Mrs. Elsa S. Handal
 Hansome Energy Systems, Inc.
 John C. Hanson
 Mrs. E. Roland Harriman
 The Marie Josephine Hartford Foundation
 Harvard Security Service

Joseph H. Hazen Foundation, Inc.
 Lita Annenberg Hazen Charitable Trust
 Healy Hauling and Rigging Company
 Heart and Hand for the Handicapped
 Mrs. H. J. Heinz, II
 Mr. and Mrs. Gerald L. Herzfeld
 Mabel Heuss
 Heydt Contracting Corporation
 Robert Hindman, Inc.
 Holland Lodge Foundation, Inc.
 Houbigant, Inc.
 Helen Houston
 Mr. and Mrs. Walter Hoving
 Mrs. Nancy F. Howar
 E.W. Howell
 Mabel Hur
 Mrs. Syde Hurdus
 Mary J. Hutchins Foundation, Inc.
 IBM Corporation
 InterAmerican Lions Club
 International Union of Operating Engineers
 Intimate Apparel Square Club & Associates, Inc.
 Invirex Demolition, Inc.
 Italian Welfare League, Inc.
 William D. Jacobus
 Stanley R. Jaffe
 George H. James
 Jaros, Baum & Bolles
 Jewelers Square Club of New York
 Allan R. Johnson
 Blanche & George Jones Fund
 Josephthal & Company, Inc.
 Kahn Lumber & Millwork Co., Inc.
 Andrew Kahn
 Kane Lodge Foundation, Inc.
 The Katzenberger Foundation, Inc.
 Mr. and Mrs. George S. Kaufman
 Keeler Instruments, Inc.
 Kenrick Advertising, Inc.
 Princess Nenescha Khedker
 Mr. and Mrs. Kerry King
 F. M. Kirby Foundation
 Julius and Rose Klorfein Foundation

L. H. P. Klotz
 Mr. and Mrs. Edgar R. Koerner
 Kohn Pedersen Fox Associates, P.C.
 John H. Kornblith
 C. L. C. Kramer Foundation
 Mrs. Florence Dix Kronsky
 John S. Kubie
 Mr. and Mrs. Elliott N. Lang
 Laquila Construction, Inc.
 Mrs. Patricia Kennedy Lawford
 Rosalind Avnet Lazarus
 Mrs. Isabelle R. Leeds
 Dr. Francis A. L'Esperance, Jr.
 Mrs. Fernand Leval
 Peter A. Leventritt
 Mrs. Charlotte Levinger
 The Levitt Foundation
 Mrs. Aaron Levy
 Harold Levy
 Mr. and Mrs. Alex M. Lewyt
 Thayer Lindsley Trust
 Mrs. Jo Sullivan Loesser
 Joseph R. Loring & Associates, Inc.
 Jack & Gloria Louis Foundation
 Richard Lounsbery Foundation, Inc.
 Mr. and Mrs. Winslow M. Lovejoy, Jr.
 The Joe & Emily Lowe Foundation, Inc.
 Leon Lowenstein Foundation, Inc.
 Theodore Luce Fund
 Mrs. David L. Luke, III
 Leon Machiz
 Mrs. Cedric A. Major
 Wilfred G. Mango, Jr.
 Manhattan Life Insurance Company
 Stephen Mann
 Manufacturers Hanover Trust
 Alton G. Marshall
 Mrs. Louise C. P. Marshall
 Dean Martin
 Mrs. Edward J. Mathews
 Charles F. Maurice

For the Year Ended June 30, 1983

Maximilian Fur Company, Inc.
 The Helen R. & Harold C. Mayer
 Foundation, Inc.
 McClinch Crane, Inc.
 C. Peter McColough
 Emmet J. McCormack Foundation, Inc.
 Eugene McGovern
 John L. McHugh Foundation
 J. P. McLaughlin
 Chester F. McSpadden
 Mr. and Mrs. Perry Mendel
 James I. Merrill
 Merrill Lynch & Company, Inc.
 Merrill Lynch Pierce Fenner & Smith, Inc.
 Mr. and Mrs. Charles G. Meyer, Jr.
 Dr. and Mrs. W. Jost Michelsen
 Midhattan Woodworking Corporation
 I. Miller/Rayne Delman
 Miller Druck Company, Inc.
 Albert B. Millett Memorial Trust
 MKI Securities Corporation
 Mobil Oil Corporation
 Fred Mongeluzzi
 Edward S. Moore Foundation, Inc.
 Mr. and Mrs. John B. Moore
 Morell-Brown Plastering Corporation
 Philip Morris, Inc.
 William T. Morris Foundation, Inc.
 Morse/Diesel, Inc.
 Mrs. Lucy G. Moses
 Mostyn Foundation, Inc.
 A. Munder & Son, Inc.
 Mutual Marine Office, Inc.
 National Blue Print/Merit Studios
 National Council of Jewish Women,
 Forest Hills Section, Inc.
 National Institutes of Health
 Newmont Mining Corporation
 New York Roofing Company, Inc.
 New York State Department of Transportation
 New York State Rehabilitation
 Workshop Support Program
 Nichols Foundation, Inc.
 North American Reinsurance Corporation
 Rochelle Nudell

Oaklawn Foundation
 Robert E. O'Connor
 Mrs. Odette Okrent
 Bob Oleski
 Otis Elevator
 Paine Webber
 Mr. and Mrs. Alan Pakula
 Bart R. Panettiere
 The Park Foundation
 Mrs. John E. Parsons
 Parsons, Brinckerhoff, Quade & Douglas
 Mr. and Mrs. Lindley G. Paskus
 Clara S. Peck
 Elizabeth Peer
 I. M. Pei and Partners
 The Penn Central Corporation
 J. C. Penney
 Permalin Products Corporation
 Milton J. Petrie
 Dr. Dorothy M. Philips
 Mr. and Mrs. Morris P. Pierot
 Pile Foundation
 The Pisces Foundation
 Milton Pollack
 The Mrs. Cheever Porter Foundation, Inc.
 Port Morris Tile & Terrazzo Corporation
 Sol Pottish
 Mrs. Ralph Pulitzer, Jr.
 Mrs. Seena H. Purdy
 The Estate of Fred W. Radel
 Frederick A. Rager, Jr.
 Mr. and Mrs. Donald G. Raider
 Charles W. Rain
 Louis J. Rauch
 The Raynie Foundation
 Readers Digest Fund
 Mrs. Samuel P. Reed
 Regional Scaffolding & Hoisting Company
 Revlon Foundation, Inc.
 Martin Revson Foundation
 Mrs. P. Richetts
 The Ridgefield Foundation
 Mrs. Daniel C. Riker
 Gerald & May Ellen Ritter Memorial Fund
 Mrs. Sue Ellen Rittmaster

Alfred W. Roberts
 Mrs. Laurence S. Rockefeller
 Mrs. Richard Rodgers
 Rollins Burdick Hunter of New York, Inc.
 Romill Foundation
 Billy Rose Foundation
 Mr. and Mrs. Joseph A. Rosen
 Mr. and Mrs. William Rosenwald
 Beverly Ross
 Marcell & Marie Roth Fund
 Sylvester & Alice Rothchild Foundation
 Edward Rundquist
 Louis Russek
 Mr. and Mrs. Nicholas Ruwe
 Arthur K. Salomon
 H. Sand & Company, Inc.
 Isabelle F. Sarkisian
 Sasco Foundation
 Kerby Saunders, Inc.
 Mr. and Mrs. Bernhard K. Schaefer
 S. H. & Helen R. Scheuer Family
 Foundation, Inc.
 The Schiff Foundation
 Richard J. Schmeelk
 George A. Schneider
 William A. Schneider
 Lowell Schulman
 Mrs. F. W. Seckel
 Sexauer Foundation
 Seidman & Seidman
 Seligman & Latz, Inc.
 Mr. and Mrs. Jerome Serchuk
 Severud-Perrone-Szegezdy-Sturm
 Robert Sharon
 Leo G. & Margaret B. Shaw
 Foundation, Inc.
 Eric P. Sheinberg Foundation
 Shelter Rock Foundation
 Mrs. Richard Shields
 Jeffrey Siegel
 Mr. and Mrs. Henry R. Silverman
 Frank Sinatra
 Louis P. Singer Fund
 Howard Sloan
 Mrs. Gibbs Smyth

The Lawrence & Louis Uhlen Snell Foundation
 Mrs. Hope Gimbel Solinger
 Sperry Corporation
 The Seth Sprague Educational and Charitable
 Foundation
 Robert Stahmer
 Alfred T. Stanley Foundation
 Martin Stansfeld
 The Stanton Foundation
 The Starr Foundation
 Mr. and Mrs. Arthur Stein
 Mrs. Milton Steinbach
 Albert & Marie Steinert Foundation
 Mrs. B. Albert Stern
 Mr. and Mrs. George A. Stern
 Mr. and Mrs. Herbert J. Stiefel
 Mrs. Louis A. Stone
 Mrs. Donald S. Stralem
 Mrs. Lee Stronach
 Mr. and Mrs. Harry H. Stuart
 Ronald M. Stuart
 Mrs. Arthur Hays Sulzberger
 Solon E. Summerfield Foundation, Inc.
 Sweet-Orr & Company, Inc.
 Taft Broadcasting Company
 A. Alfred Taubman
 Henna L. Tennen
 TCC-RMC Associates
 Texaco Philanthropic Foundation
 Texaco Inc.
 Mrs. Joseph A. Thomas
 Mr. and Mrs. George K. Thompson
 Barbara Thomson
 Thule Construction Company, Inc.
 Mrs. E. D. Tietje
 Mrs. Robert C. L. Timpson
 Tishman Construction Corporation of New York
 Roy V. Titus
 Mrs. Bernard Tolk
 Transway International Foundation
 The Travelers Insurance Company
 Mr. and Mrs. Richard Treibick
 Triplex Direct Marketing Corporation
 Turner Construction Company
 The Ruth Turner Fund

P. J. Ungar Foundation
 Mr. and Mrs. M. Abbott Van Nostrand
 G. Unger Vetlesen Foundation
 VFW Post 2813
 Madeline Viney
 Seymour L. Vladimer
 The Louis A. Voltter Fund
 Louis Vuitton USA, Inc.
 Mrs. Trippe Wainwright
 Louis Wallach
 Waring & LaRosa, Inc.
 Rawleigh Warner, Jr.
 Mrs. Christine Semeneko Warrender
 Webster & Sheffield
 The Norman & Vivian Weiden Foundation, Inc.
 Dr. and Mrs. Frank Weiser
 Richard L. Weisman
 Mrs. Nancy S. Weiss
 Westinghouse Broadcasting & Cable, Inc.
 Westinghouse Elevator Company
 Mrs. Victor Weybright
 Mrs. John Hay Whitney
 Douglas Z. Wick
 Lawrence A. Wien Foundation
 Fred W. Wilson
 Mrs. Orme Wilson
 Mr. and Mrs. Ramsay Wilson
 Robert Winthrop Charitable Trust
 Mrs. Sunny Wirth
 WNEW-TV
 Mr. and Mrs. Larry Wohl
 Women's Club of Staten Island
 Women's Club of White Plains
 Mr. and Mrs. Jon Alan Wurtzbarger
 Harold L. Wyman Foundation
 Gus H. Zimmerman
 Zock Endowment Trust
 Benjamin Zuckerman

BOARD OF DIRECTORS — EXECUTIVE & SENIOR STAFF

Incorporated 1906 under the patronage of the President of the United States.

Founders
Winifred & Edith Holt**

HONORARY DIRECTORS

H. Adams Ashforth
Enos Curtin
Eli Whitney Debevoise
James A. Fowler, Jr.
Mrs. Edgar W. Leonard
K. Bruce Mitchell
Fred Rudge
Charles G. Stradella

OFFICERS

PRESIDENT
Charles G. Meyer, Jr.

VICE PRESIDENTS
Mrs. Howard S. Cullman
Lloyd H. Dalzell
Mrs. Donald S. Stralem

TREASURER
Robert L. Strong

SECRETARY
James B. Grant*

ASSISTANT TREASURER
Harold P. Wilmerding

ASSISTANT SECRETARY
R. Preston Searle*

BOARD OF DIRECTORS

The Officers and
Ms. Susan S. Armiger
Mrs. William Armour
Lee D. Arning

Henry A. Ashforth, Jr.
Vincent P. Brennan
LeRoy Clark, Jr.
Mrs. Leo Egan
James P. Erdman
The Honorable William G. Giaccio
Hamilton Hadden, Jr.
Octave M. LaBeet
Francis A. L'Esperance, Jr., M.D.
Winslow M. Lovejoy, Jr.
Malcolm MacKay
David M. Mixer
Walter W. Nelson
Bart R. Panettiere
James H. Richardson
J. F. Shanklin
Mrs. Trippe Wainwright
Ms. Nancy White
Mrs. Jon A. Wurtzbarger

EXECUTIVE STAFF

Executive Director
Wesley D. Sprague

Associate Executive Directors

Troy T. Baker,
Communications and Development
Arlene Gordon,
Program Planning, Evaluation,
Research and Training
John J. Lyons,
Financial and Business Affairs, and Comptroller

Director, Queens Lighthouse

Raymond Cristofolletti
Director-General Manager,
Lighthouse Industries
Eugene J. Handler

Director, Human Resources

Roger C. Whitmarsh
Director, Westchester Lighthouse
Chester T. Williams
Director, Program Services
Harvey E. Hoffman, Ph.D.

SENIOR STAFF

Director, Business Affairs
Eric Arsenicos
Director, Arts and Leisure Educational
Services
George Bennette
Director, Staten Island Community
Services
William L. Generette
Director, Research
Arthur E. Gillman, M.D.
Director, Personnel Administration
Robert M. Hauser
Director, Medical, Low Vision and
Psychological Services
Clare Hood
Director, Social Services
Jeanne Katz
Director, Training
Mary Ann Lang
Director, Rehabilitation-Educational
Services
Lester Levine
Director, Communications
Robert E. Miss, Jr.
Director, Adult Services
Kenneth E. Phillips
Director, Program Operation and
Information
Analysis
Risa Pollack
Director, Volunteer Services
Carol Robins
Director, Accounting
Robert H. Sampson
Director, Informational Systems
Betty Skleros

*Non-Voting Member

**Deceased

List current through October 28, 1983



The New York Association for the Blind
111 East 59th Street, New York, NY 10022
(212) 355-2200

A voluntary, non-profit agency serving
Greater New York and offering

- direct service to blind and visually
impaired people
- public education • research

The Lighthouse has been classified as not a
private foundation under the federal tax laws
of 1969.

New York Lighthouse

111 East 59th Street
New York, NY 10022
(212) 355-2200

Administrative offices; Arts and Leisure Edu-
cation; Medical, Low Vision and Psychological
Services; Social Services; Rehabilitation—
Education.

The Queens Lighthouse

60-05 Woodhaven Boulevard
Elmhurst, NY 11373
(212) 899-9100

Center for community services; older adult
recreation programs; residential facilities.

Staten Island Community Services

460 Brielle Avenue
Staten Island, NY 10314
(212) 987-2531

Center for community services.

Lighthouse Vacation Center

Waretown, NJ 08758

Summer vacation facility for blind and multi-
handicapped blind adults.

The Westchester Lighthouse

354 Mamaroneck Avenue
White Plains, NY 10605
(914) 761-3221

Channel for all Lighthouse services to West-
chester residents.

Lighthouse Industries

36-20 Northern Boulevard
Long Island City, NY 11101
(212) 937-9338

Manufacturing facilities, sheltered workshops.

Lighthouse Industries

Low Vision Service-Optical Aids Division
36-02 Northern Boulevard
Long Island City, NY 11101
(212) 937-9338

Central source for optical aids for low vision
professionals nationwide.



Accredited member, National Accreditation Council
for Agencies Serving the Blind and Visually
Handicapped

18411

The New York Association for the Blind

111 East 59th Street, New York, NY 10022/(212) 355-2200



The Lighthouse

Incorporated 1906 under the patronage of the
President of the United States

NON-PROFIT ORG.
U.S. POSTAGE
PAID
The New York
Association
for the Blind